



## **Dutch MedTech Mission sees the potential of Taiwan**

### *Inleiding*

Volgens het '2014 Scientific American Worldview report - A Global Perspective Biotechnology', is de Taiwanese biotechnologie industrie als de 3<sup>e</sup> gerangschikt in Azië en 17<sup>e</sup> in de wereld. Taiwan heeft afgelopen decennia een belangrijke rol gespeeld in de wereldwijde IT-supply chain. Haar R&D kracht, productienormen en kwaliteit bieden kansen en mogelijkheden om een belangrijke rol te spelen in het internationale bio-medisch veld. Een Nederlands Medtech fact-finding missie bezocht Taiwan en zag het potentieel van deze Taiwanese bio-medische industrie. Meerdere gesprekken over R&D en zakelijke samenwerking hebben tijdens de vruchtbare bezoek plaatsgevonden.

### **Medtech mission visited Taiwan for innovation cooperation on medical devices**

According to the 2014 Scientific American Worldview report – A Global Biotechnology Perspective, Taiwan's biotechnology industry ranked the 3rd in Asia and 17th in the world. Taiwan has played an important role over decades in the global IT supply chain. Its R&D strengths, manufacturing standards and quality capabilities create opportunities to play significant roles in the international biomedical field. A Dutch Medtech fact-finding mission visited Taiwan and saw the potential of Taiwan medical device industry. Several conversations regarding R&D and business collaboration have been initiated during the fruitful visit.

The Dutch Medtech Mission has a successful visit to Taiwan and have initiated several discussions for future collaborations during their visit period of 1-7 November 2015. The delegation was consisted by the national Innovation Medical Devices Initiative (IMDI), FutureChemistry and Focal. Elekta, the world leading radiation therapy system developer, also participated the events of this mission. Except participating and giving keynote speeches the Medical Electronics & Device in Taiwan Forum (MEDiT), the delegation made connections with Taiwan governments, R&D and knowledge institutes, universities and medical devices industries.

Although Taiwan has strong ICT capability and are capable to provide the components to global multinational corporations, the Taiwan is lack of insights and ability to become a key player/ large enterprises on the supply value chain of global medical device industry. Therefore international collaboration and channel strategy is an important issue to Taiwanese companies. The Netherlands as a pioneer country in health care industry, its MedTech mission has provided a critical point of view to give effective advice to the Taiwan medical device partners and help them to link more R&D and business collaborations in the future through their presentations.

During this Medtech mission, Dutch Innovation Medical Devices Initiative (IMDI), National Taiwan University and National Cheng Kung University behalf the Ministry of Science and Technology Taiwan have reach a consensus to build up a platform to explore the opportunities of medical device innovation collaboration starting with visit exchanges of researchers. FutureChemistry and Focal had met potential Taiwanese companies for both R&D and business partnership. Elekta has joined the MedTech delegation's visit to the Proton Center of Chang Gung Medical Center on its opening day. The exchanges of sciences and technologies between Dutch MedTech delegation and Taiwanese counter parties were dynamic and fruitful. Several in-depth conversations have been initiated after the matchmaking and visits.

### **NL-TW Technology MOU Life Sciences and Health**

Taiwan medical device industry mainly based on small and medium enterprises, the products are currently focus on IVD and physiological monitoring system. Taiwanese government has designated biomedical

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industry as one of the national strategic industries and allocate enormous resources to support it. Taiwan's R&D energy, the manufacturing capability, and the government support give a good position for international collaboration with the Netherlands. The Netherlands Enterprise Agency (RVO) at Ministry of EA the Netherlands and the Department of Industrial Technology (DOIT) at Ministry of EA Taiwan has signed an agreement to stimulate and facilitate cooperation in the field of science and technology, including Life Sciences and Health sector.

**Bronnen:**

[Cha-Hsuan Liu](#), Science and Technology Officer, 11 Nov 2015

'Het IA-Netwerk verbindt in opdracht van het ministerie van Economische Zaken kennis over internationale innovatieve ontwikkelingen en daaraan gerelateerde trends aan Nederlandse bedrijven, kennisinstellingen en overheden.'

The Netherlands Trade and Investment office (NTIO) is the formal representation of the government of The Netherlands in Taiwan.

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