



Public-Private Partnership

Two New Essalud hospitals in Piura and Chimbote, Peru

Background introduction

The Embassy of the Kingdom of the Netherlands in Lima, Peru has signaled business opportunities for Dutch entrepreneurs in the Life Science and Health (LSH) sector in the cities of Piura and Chimbote in the northern coast of Peru.

PROINVERSION, **Peru's** Private Investment Promotions Agency, has launched the call for interest for the project that includes the design, financing, construction, operation and maintenance of two hospitals of increasing complexity in Piura and Chimbote for Essalud. Essalud is a public company of the Peruvian State that provides health insurance services to the working class, reaching more than 11.8 million affiliates throughout the country. The call also considers the provision of complementary (non-medical) services to provide care to the insured population in the departments of Ancash and Piura.

Current situation

The COVID19 pandemic has demonstrated the weakness of the health system in the country. In response, the new government of President Castillo committed to increasing the provision of health services and continued with projects related to this field, especially in the infrastructure axis. In this sense, PROINVERSION has launched this call for projects under the modality of Public-Private Partnership. The deadline for submitting proposals on Envelope N ° 1 (Shortlisting) is February 2022 and the Opening of Envelopes N ° 3 and Awards is scheduled for June 2022. The referential investment amount of the two hospitals is approximately 240 million euro (CAPEX – without VAT).

Business opportunities

This is a great opportunity for Dutch healthcare companies to get into the Peruvian market. One of the advantages that Dutch companies can find in this call is the reinforcement of their reputation in innovation and development of health solutions that has been achieved in recent years. Also consider that similar opportunities will be launched in the coming years in the country and having previous experience in the market is a valuable component.

For more information there will be a webinar organized by Proinversion on November 9 at 15:00 hr. (NL time / 9:00 a.m. PER time) prior registration through this link:

https://us02web.zoom.us/webinar/register/WN_AO6r7_zVTu2xdIENH0HfUO. It is also possible to visit the project webpage, also to find further information after the webinar: <https://info.proinversion.gob.pe/essalud-english/>

For interested companies who want to get more details, please contact:

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